



# 2020 VIRTUAL FALL CONFERENCE / SITE SELECTORS SUMMIT

October 27 • 9 am – 4 pm

## PRESENTING SPONSOR



## GOLD SPONSORS



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WEAVERCOOKE GENERAL CONTRACTORS

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## PROGRAM SPONSORS

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WITHERS RAVENEL

# 2020 VIRTUAL FALL CONFERENCE AND SITE SELECTORS SUMMIT AGENDA

October 27 • 9 am – 4 pm

8:30 – 8:55 am

**SMALL GROUP NETWORKING OPPORTUNITY**

9 am – Noon

**FALL CONFERENCE GENERAL SESSION**

9 – 9:05 am

**Welcoming Remarks**

**ALAN WOOD**

Fall Conference Committee Co-Chair

President & CEO – Burke Development Inc.

9:05 – 9:20 am

**NCEDA Business Session**

**RANDALL JOHNSON**

NCEDA President

Executive Director, Southeastern Office – North Carolina Biotechnology Center

**JOSH HALLINGSE**

Professional Development Committee Chair

Executive Director – Transylvania Economic Alliance

9:20 – 10:05 am

**NC Colleges and Universities:**

**Partners in Talent Development, Tech Transfer and More**

Sponsored By: **TERRACON CONSULTANTS**

**CECILIA HOLDEN**, *moderator*

President & CEO – myFutureNC

**DR. HAROLD MARTIN**

Chancellor – North Carolina A&T University

**DR. SCOTT RALLS**

President – Wake Technical Community College

**DR. HOPE WILLIAMS**

President – North Carolina Independent Colleges and Universities

10:05 – 10:10 am

**Company Spotlight**

Sponsored By: **ELECTRICITIES OF NORTH CAROLINA**

**BRANDON BELLAMY**

CEO – The Velocity Companies

10:10 – 10:20 am

**Break**

10:20 – 11:05 am

**Re-Shoring Opportunities**

Sponsored By: **DUKE ENERGY**

**DR. FEMI ELEGBEDE**

SelectUSA Investment Research Team Economist

US Department of Commerce International Trade Administration

**TED ABERNATHY**

Managing Partner – Economic Leadership

# 2020 VIRTUAL FALL CONFERENCE AND SITE SELECTORS SUMMIT AGENDA

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11:05 – 11:10 am

## Company Spotlight

Sponsored By: **ELECTRICITIES OF NORTH CAROLINA**

### NICK GALANTE

Chief Executive Officer – Select Products Holdings LLC

11:10 – 11:55 am

## Future of the Workplace

Sponsored By: **GASTON COUNTY DEVELOPMENT CORPORATION**

### COMPIE NEWMAN

Managing Director – CBRE

### BRIAN LANDES

Director of Research – JLL

11:55 am – Noon

## Morning Wrap-Up

### MARK POPE

Fall Conference Committee Co-Chair

Director of Economic Development – North Carolina Global TransPark

Noon – 1 pm

LUNCH BREAK

1 – 4 pm

SITE SELECTORS SUMMIT

## CONFIRMED CONSULTANTS:

- **Robert Boehringer** – KPMG Philadelphia
- **Brian Corde** – Atlas Insight
- **Morgan Crapps** – Parker Poe Consulting
- **Dave Efird** – Womble Bond Dickinson
- **Minah Hall** – Compass Key Site Solutions
- **John Hunter** – Womble Bond Dickinson
- **Chris Kouri** – Nexsen Pruet
- **Scott Kupperman** – Kupperman Location Solutions
- **Chris Lloyd** – McGuireWoods Consulting
- **Sara Maffey** – Here Anywhere
- **Seth Martindale** – CBRE Los Angeles
- **Kim Moore** – Newmark Knight Frank Dallas
- **Ernie Pearson** – Nexsen Pruet
- **Ann Petersen** – Atlas Insight
- **Matt Samler** – JLL Dallas
- **Meegan Spicer** – Duff & Phelps Cleveland
- **Gray Swoope** – VisionFirst Advisors
- **Matt Szuhaj** – Deloitte Consulting San Francisco
- **Mark Williams** – Strategic Development Group

1 – 1:10 pm

## Welcoming Remarks

### DONNY HICKS

Fall Conference Committee Co-Chair

Executive Director – Gaston County Economic Development Commission

### NELLE HOTCHKISS

Senior Vice President & COO – North Carolina Electric Cooperatives

# 2020 VIRTUAL FALL CONFERENCE AND SITE SELECTORS SUMMIT AGENDA

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1:10 – 1:45 pm

## **State of Economic Development**

Sponsored By: **ECS SOUTHEAST**

*North Carolina Welcome*

### **THE HONORABLE ROY COOPER**

Governor – State of North Carolina

*North Carolina Commerce Update*

### **THE HONORABLE ANTHONY COPELAND**

Secretary – North Carolina Department of Commerce

*Economic Development Partnership of North Carolina Update: “Why NC”*

### **CHRISTOPHER CHUNG**

CEO – EDPNC

### **MELISSA SMITH**

Vice President, Business Recruitment and Development - EDPNC

1:45 – 1:50 pm

## **Roundtables Session Overview**

### **DONNY HICKS**

Fall Conference Committee Co-Chair

Executive Director – Gaston County Economic Development Commission

1:50 – 2:50 pm

## **Meet the Consultants Roundtables Session: Part 1**

Sponsored By: **BILTMORE FARMS**

*Format: six, 10-minute roundtable sessions*

2:50 – 3 pm

## **Break**

3 – 4 pm

## **Meet the Consultants Roundtables Session: Part 2**

Sponsored By:

**ECONOMIC DEVELOPMENT COALITION FOR ASHEVILLE-BUNCOMBE COUNTY**

*Format: six, 10-minute roundtable sessions*

4 pm

## **Afternoon Wrap-Up**

### **MARK POPE**

Fall Conference Committee Co-Chair

Director of Economic Development – North Carolina Global TransPark

**4 pm**

## **ADJOURN**

**4:05 – 4:30 pm**

## **SMALL GROUP NETWORKING OPPORTUNITY**